

Technical Applications & Sales Specialist- Europe

X-Nav Technologies, LLC

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Job Description/Responsibilities:

- Main functions include leading X-Nav Technologies' international sales, marketing and customer support strategy in Europe, including driving profitable growth, establishing a competitive advantage, and driving a high level of customer satisfaction.
- Establish relationships with key opinion leaders to build X-Nav's position in the dental surgical navigation market – including product awareness, training and education opportunities.
- Utilize market expertise to connect with key contacts throughout the territory, including hospitals, dental practices, and surgery centers.
- Generate new sales opportunities via KOL and peer-to-peer on-site demonstrations and training events.
- Manage and execute technical support and customer service functions to maintain excellent customer satisfaction.
- Lead navigation system installations and training at customer sites so that surgeons become proficient in using the X-Guide dynamic navigation system for dental surgery.
- Complete appropriate Regulatory and Quality paperwork in a timely manner.

Skills/Requirements:

- Highly developed communication skills and strong customer interaction skills.
- Highly self-motivated, competitive individual who works well with balancing sales and customer service/support functions.
- Must be multi-lingual: English required; one or more of the following preferred - French, Italian, German, Spanish.
- Minimum 5 years clinical experience in the dental field.
- Dental imaging sales and technical support experience preferred.
- Previous applications specialist experience a plus.
- Ability to travel up to 90% is required.
- Excellent communication skills.

Position open immediately. Please submit resume and qualifications to info@X-NavTech.com or call 1-267-436-0420 for more information.